

## Message Text

UNCLASSIFIED

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11

ACTION EB-07

INFO OCT-01 ARA-10 ISO-00 /018 W  
----- 089367

R 021315Z DEC 76  
FM AMEMBASSY SANTIAGO  
TO SECSTATE WASHDC 2420  
INFO USDOC WASHDC

UNCVAS SANTIAGO 11463

E.O.11652:N/A

TAGS: BDIS, BEXP, CI

SUBJ: MACK TRUCK CASE

REF: SANTIAGO 8653

1. CENTRAL BANK CIRCULAR OF NOVEMBER 26 ANNOUNCED IMPOSITION OF 10,000 PERCENT PRIOR DEPOSIT REQUIREMENT ON SPECIALIZED HEAVY VEHICLES (TARIFF ITEM 87.03). THIS IS IN ADDITION TO EARLIER RESOLUTION OF SEPTEMBER 8 TO APPLY THE SAME PROHIBITIVE DEPOSIT REQUIREMENT ON TRUCKS AND BUSES (TARIFF ITEMS 87.01, 87.02, 87.04, AND 87.05).

2. EMBASSY WAS INFORMED BY CENTRAL BANK'S CHIEF OF IMPORTS (FUCHS) THAT THE PRIOR DEPOSIT WILL BE WAIVED ONLY FOR PEGASO TRUCKS AND BUSES FROM SPAIN. FUCHS CONFIRMED THAT THIS POLICY FORMALIZES COMMITMENT TO SPANISH FIRM, OUTLINED IN SANTIAGO 8653.

3. EMBASSY HAS REITERATED BOTH TO CENTRAL BANK AND TO FOREIGN MINISTRY THAT THIS PRACTICE IS DISCRIMINATORY AND PREJUDICIAL TO U.S. TRUCK AND BUS SUPPLIES. (WE RECENTLY MADE AN INFORMAL REPRESENTATION ON BEHALF OF A G.M. DEALER IN CHILE, IN ADDITION TO THE INTERVENTION ON BEHALF OF MACK IN SEPTEMBER.)

4. EMBASSY AGAIN REQUESTS DEPARTMENT'S ANALYSIS WHETHER THE GOC PROHIBITS A VIOLATION OF GATT OR OTHER INTERNATIONAL OBLIGATION. WE SEE NO CHANCE OF JAWBONING GOC OUT OF POLICY FAVORING PEGASO, BUT POSSIBILITY OF CONCERTED ACTION ALONG WITH ARGENTINES, BRAZILIANS, AND GERMANS (ALSO DAMAGED) IF SPECIFIC  
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TRADE PRACTICE VIOLATION CAN BE CITED.

POPPER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 02 DEC 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
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**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Errors:** N/A  
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**Subject:** MACK TRUCK CASE  
**TAGS:** BDIS, BEXP, CI  
**To:** STATE  
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